



HOUSING FINANCE FOR OWNER OCCUPATION

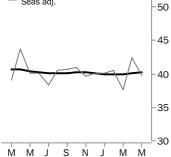
AUSTRALIA

EMBARGO: 11:30AM (CANBERRA TIME) FRI 10 JULY 1998

Number of dwellings Trend Seas adj.

'000 ⊏55

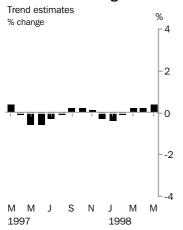
Housing finance



1998

Number of dwellings

1997



 For further information about these and related statistics, contact Anthony Knight on 02 9268 4784, or any ABS Office.

MAY KEY FIGURE	S			
TREND ESTIMATES	May 98	% change Apr 98	% change May 97	
Number of dwellings financed	40 256	0.4	-0.5	
Construction of dwellings	6 123	-0.2	5.1	
Purchase of new dwellings	1 799	-1.6	-13.8	
Purchase of established dwellings	32 334	0.6	-0.6	

SEASONALLY ADJUSTED	May 98	% cnange Apr 98	% cnange May 97	
Number of dwellings financed	39 775	-6.2	-0.7	
Construction of dwellings	6 077	-1.9	1.9	
Purchase of new dwellings	1 787	-4.2	-15.7	
Purchase of established dwellings	31 912	-7.1	-0.1	

MAY KEY POINTS

TREND ESTIMATES

- The number of dwellings financed increased slightly in May 1998. All States reported an increase except Victoria, Tasmania and the ACT.
- There was a further 1.6% fall in commitments for the purchase of new dwellings. Finance for the purchase of established dwellings was up 0.6% while construction finance was down marginally.
- Refinancing continued to fall, down 0.8% to its lowest level since August 1995.

SEASONALLY ADJUSTED ESTIMATES

- There was a 6.2% fall in commitments in May 1998 after a large increase in the series was reported in April.
- Finance for established dwellings fell 7.1% from the high level recorded for the previous month. Refinancing was also down 2.6%.
- Commitments for the purchase of new dwellings fell 4.2% and construction finance declined 1.9%.

ORIGINAL ESTIMATES

- Borrowings at rates initially fixed for two years or more continued to fall, down to 14.5% of the total number of dwellings financed in May 1998.
- However, the average borrowing size of loans initially fixed for two years or more has risen to its highest level since the inception of the series in July 1991.

NOTES

FORTHCOMING ISSUES

 ISSUE
 RELEASE DATE

 June 1998
 7 August 1998

 July 1998
 9 September 1998

 August 1998
 9 October 1998

CHANGES IN THIS ISSUE

There are no changes in this issue.

SENSITIVITY ANALYSIS

Readers should exercise care when interpreting this month's trend estimates because they will be revised when next month's seasonally adjusted estimates become available.

For further information, see Explanatory Notes 15 to 17.

The graph below presents the effect of two possible scenarios on the previous trend estimates:

- **1** The June 1998 seasonally adjusted estimate of number of dwellings financed is *higher* than the May 1998 seasonally adjusted estimate by 4.0%.
- **2** The June 1998 seasonally adjusted estimate of number of dwellings financed is *lower* than the May 1998 seasonally adjusted estimate by 4.0%.

The percentage change of 4.0% was chosen because the average absolute percentage change of the seasonally adjusted series, based on the last 10 years of data, has been 4.0%.

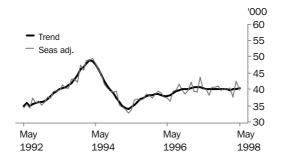
NUMBER OF DWELL	NOC					EXT MONTH'S S	EASONALL	Y ADJUSTED
NUMBER OF DWELLI	NGS		TREND AS		ESTIMATE:			
FINANCED			PUBLISHE	D	1		2	
	'000				rises by 4	% on May 1998	falls by 4	% on May 1998
	⁶⁰		estimate	% change	estimate	% change	estimate	% change
— 1	-54							
Published trend2	-48	December 1997	40 118	-0.3	40 097	-0.4	40 159	-0.2
2		January 1998	39 973	-0.4	39 937	-0.4	40 046	-0.3
	=	February 1998	39 939	-0.1	39 915	-0.1	39 969	-0.2
	-36	March 1998	40 003	0.2	40 064	0.4	39 921	-0.1
	30	April 1998	40 100	0.2	40 292	0.6	39 821	-0.3
A J A O D F A 1997 1998	J	May 1998	40 256	0.4	40 559	0.7	39 671	-0.4
1337		June 1998	_	_	40 785	0.6	39 445	-0.6
		(new)						

W. McLennan Australian Statistician

NUMBER OF DWELLINGS FINANCED

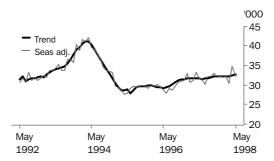
DWELLINGS FINANCED

The trend estimate for the total number of dwellings financed in May 1998 increased slightly to 40 256. This is the third consecutive monthly increase, although there has been very little movement in the series since October 1996. For the second consecutive month, all States reported an increase except Victoria, Tasmania and the ACT. On a seasonally adjusted basis, the number of dwellings financed fell 6.2% after a large increase the previous month.



DWELLINGS FINANCED
EXCLUDING REFINANCING

The May 1998 trend estimate for new finance rose 0.7% to 32 655 commitments, continuing the general upward trend in the series evident since June 1996. The increases have been consecutively larger each of the past four months, resulting in the series rising at an accelerating rate. Seasonally adjusted, new finance fell 7.0%.



VALUE OF COMMITMENTS

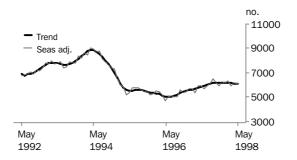
The trend estimate for the value of commitments has been declining since November 1997 and this fall continued in May. The value of financed committed in May 1998 was \$4 489 million, down slightly from April. Seasonally adjusted, there was a 6.5% fall in the value of commitments.

In original terms, the average borrowing size increased by 1.7% to \$114 300 in May 1998. This also represents a 4.5% increase from the average borrowing size twelve months earlier.

PURPOSE OF FINANCE

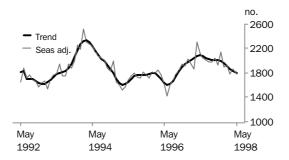
CONSTRUCTION OF DWELLINGS

The trend estimate for the number of commitments for the purpose of construction was down marginally in May 1998 to 6 123. This is the sixth consecutive monthly decline although the falls over this period have been marginal. The rise in the series commencing July 1996 appears to have peaked in November 1997. Seasonally adjusted, construction finance fell 1.9% in May.



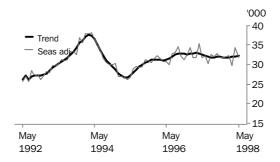
PURCHASE OF NEW DWELLINGS

The trend series for finance for the purchase of new dwellings has generally declining since June 1997 and there was a further 1.6% fall in May 1998. The series is now 13.8% below its most recent peak in May 1997. On a seasonally adjusted basis, there was a 4.2% fall in commitments for the purchase of new dwellings.



PURCHASE OF ESTABLISHED DWELLINGS

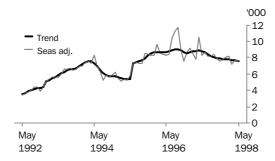
The May 1998 trend estimate for commitments for the purchase of established dwellings was up 0.6% to 32 334. Although the series has remained relatively flat in recent months, this is the fourth consecutive monthly increase and the highest level since May 1997. Seasonally adjusted, finance commitments for established dwellings fell 7.1% in May from the high level recorded for previous month.



PURPOSE OF FINANCE continued

REFINANCING

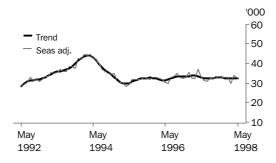
The trend estimate for refinancing has continued to fall. In May 1998, refinancing commitments were down 0.8% to $7\,601$, the lowest level since August 1995. On a seasonally adjusted basis, finance for the purpose of refinancing declined 2.6%.



TYPE OF LENDER

BANKS

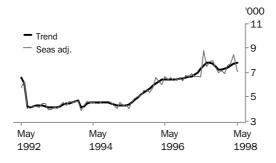
There was a slight increase in the trend estimate for the number of commitments made by banks in May 1998, to 32 479. The series continued to be stable, evident since July 1997. Seasonally adjusted, total commitments by banks fell 3.8% in May after a large rise in the previous month. In original terms, banks increased their market share for a second consecutive month, up to 81.8% of all commitments.



NON-BANKS

The trend estimate for the number of commitments made by non-bank lenders rose 0.9% to 7 777. This continued the rise in the series evident since January 1998. Seasonally adjusted, finance by non-banks fell 16.0% in May after strong increases in the preceding three months.

In original terms, non-banks' market share fell to 18.2%. Permanent Building Societies and Mortgage Managers each lost market share in May 1998.



	CONSTRI OF DWEL		PURCHA: NEWLY E DWELLIN	RECTED	REFINANO ESTABLIS DWELLINO	HED	TOTAL PU OF ESTAE DWELLIN	BLISHED	TOTAL	
Month	no.	\$m	no.	\$m	no.	\$m	no.	\$m	no.	\$m
• • • • • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	ODICINAL	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • •
1997					ORIGINAL					
March	5 375	565	2 027	225	8 803	849	32 319	3 441	39 721	4 231
April	6 311	659	2 212	259	10 214	992	35 786	3 829	44 309	4 747
May	6 382	673	2 145	260	8 384	816	33 468	3 660	41 995	4 592
June	5 760	606	2 104	252	8 847	881	32 003	3 504	39 867	4 362
July	6 374	692	2 129	257	8 944	861	33 143	3 665	41 646	4 614
August	6 110	671	1 967	249	8 577	860	31 918	3 541	39 995	4 461
September	6 620	737	2 051	258	8 655	847	32 815	3 657	41 486	4 652
October	6 517	723	2 139	263	8 212	820	33 408	3 770	42 064	4 756
November	5 692	654	1 930	243	7 578	739	31 234	3 553	38 856	4 450
December	5 861	673	2 002	261	7 361	721	30 901	3 525	38 764	4 460
1998										
January	4 874	554	1 592	191	6 262	626	26 154	2 937	32 620	3 682
February	6 137	687	1 849	225	7 656	772	31 871	3 528	39 857	4 440
March	6 398	741	2 030	253	7 876	784	33 260	3 766	41 688	4 759
April	6 289	702	1 815	231	7 543	737	32 614	3 643	40 718	4 576
May	6 319	709	1 720	223	7 536	767	32 143	3 661	40 182	4 592
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				SEASON	NALLY ADJUS	TED				
1997										
March	5 386	564	1 867	217	7 886	760	31 803	3 417	39 056	4 198
April	5 948	622	2 302	260	10 471	1 040	35 481	3 726	43 731	4 608
May	5 966	611	2 120	252	8 270	784	31 950	3 423	40 037	4 286
June	5 721	607	2 053	248	8 669	820	32 304	3 504	40 079	4 358
July	5 918	633	2 018	244	8 190	781	30 348	3 390	38 284	4 266
August	6 083	656	1 975	251	8 212	838	32 506	3 582	40 564	4 489
September	6 539	735	1 985	249	8 408	837	32 080	3 590	40 604	4 574
October	6 149	694	2 046	250	7 909	813	32 752	3 697	40 947	4 641
November	5 914	684	1 935	245	7 600	746	31 803	3 606	39 651	4 535
December	6 246	729	2 148	278	7 778	756	31 722	3 674	40 116	4 681
1998		=40	4 000				04.000			
January	6 214	712	1 903	229	8 069	824	31 989	3 675	40 106	4 616
February	6 331	717	1 938	237	8 199	804	32 227	3 581	40 496	4 534
March	5 946	679	1 789	235	7 245	728	29 868	3 401	37 603	4 314
April May	6 193 6 077	690 666	1 864 1 787	230 226	7 737 7 534	768 760	34 349 31 912	3 802 3 523	42 406 39 775	4 722 4 415
iviay	0011	000	1707	220	7 554	700	31 912	3 323	39 113	4 413
• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	TDEN	ID ESTIMATE	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • •
1997				INCN	ID ESTIMATES	.				
March	5 690	588	2 052	237	8 872	864	32 986	3 506	40 728	4 331
April	5 744	598	2 078	242	8 887	859	32 846	3 503	40 667	4 343
May	5 827	611	2 087	247	8 799	848	32 527	3 493	40 441	4 350
June	5 924	626	2 073	249	8 641	836	32 220	3 495	40 217	4 370
July	6 023	645	2 047	249	8 455	825	32 026	3 515	40 096	4 410
August	6 102	666	2 022	250	8 242	814	31 930	3 547	40 053	4 463
September	6 157	686	2 007	251	8 065	803	31 960	3 587	40 124	4 524
October	6 190	702	2 006	252	7 966	797	32 028	3 626	40 224	4 579
November	6 204	711	2 008	252	7 926	794	32 041	3 647	40 253	4 610
December	6 190	713	1 991	249	7 874	785	31 937	3 642	40 118	4 604
1998										
January	6 169	709	1 958	245	7 833	779	31 847	3 624	39 973	4 577
February	6 157	702	1 914	239	7 784	774	31 868	3 606	39 939	4 547
March	6 147	695	1 869	234	7 725	770	31 986	3 594	40 003	4 523
April	6 136	687	1 829	230	7 660	765	32 134	3 585	40 100	4 502
May	6 123	679	1 799	226	7 601	762	32 334	3 584	40 256	4 489

⁽a) Excludes alterations and additions.

⁽b) Includes refinancing.



	ALL BAN	⟨S	PERMAN BUILDIN SOCIETII		MORTGA MANAGI	AGE ERS	TOTAL O	THER S(b)	TOTAL	
Month	no.	\$m	no.	\$m	no.	\$m	no.	\$m	no.	\$m
• • • • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •		DIGINAL	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	
1997				O	RIGINAL					
March	33 336	3 559	1 429	152	2 228	300	4 956	520	39 721	4 231
April	37 608	4 040	1 521	163	2 283	308	5 180	543	44 309	4 747
May	34 907	3 819	1 660	178	2 256	322	5 428	596	41 995	4 592
June	31 640	3 461	1 484	161	3 647	487	6 743	740	39 867	4 362
July	33 692	3 727	1 524	165	3 321	448	6 430	722	41 646	4 614
August	32 145	3 598	1 627	162	3 214	431	6 223	701	39 995	4 461
September	33 269	3 729	1 807	194	3 330	452	6 410	729	41 486	4 652
October	34 136	3 834	1 751	193	3 147	437	6 177	729	42 064	4 756
November	31 687	3 644	1 606	174	2 801	387	5 563	632	38 856	4 450
December	31 858	3 684	1 430	158	2 624	363	5 476	618	38 764	4 460
1998										
January	26 860	3 049	1 213	128	2 085	291	4 547	504	32 620	3 682
February	32 449	3 606	1 690	175	2 881	406	5 718	659	39 857	4 440
March	33 263	3 787	1 880	205	3 422	488	6 545	768	41 688	4 759
April	32 966	3 669	1 703	192	3 165	453	6 049	715	40 718	4 576
May	32 849	3 714	1 558	177	3 043	446	5 775	701	40 182	4 592
• • • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	054001			• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • •
1997				SEASON	ALLY ADJUS	IED				
March	32 368	3 499	1 543	163	n.y.a.	n.y.a.	5 145	536	39 056	4 198
April	37 096	3 931	1 512	154	n.y.a.	n.y.a.	5 122	523	43 731	4 608
May	33 399	3 574	1 471	158	n.y.a.	n.y.a.	5 167	555	40 037	4 286
June	31 315	3 394	1 488	158	n.y.a.	n.y.a.	7 277	807	40 079	4 358
July	30 816	3 425	1 515	161	n.y.a.	n.y.a.	5 953	681	38 284	4 266
August	32 659	3 611	1 616	167	n.y.a.	n.y.a.	6 289	712	40 564	4 489
September	32 620	3 665	1 732	186	n.y.a.	n.y.a.	6 252	723	40 604	4 574
October	33 557	3 778	1 703	187	n.y.a.	n.y.a.	5 687	676	40 947	4 641
November	32 620	3 746	1 647	181	n.y.a.	n.y.a.	5 384	608	39 651	4 535
December	32 971	3 852	1 481	164	n.y.a.	n.y.a.	5 664	665	40 116	4 681
1998						•				
January	33 183	3 822	1 518	163	n.y.a.	n.y.a.	5 406	631	40 106	4 616
February	32 963	3 718	1 623	174	n.y.a.	n.y.a.	5 910	642	40 496	4 534
March	29 845	3 426	1 725	189	n.y.a.	n.y.a.	6 033	700	37 603	4 314
April	33 973	3 774	1 910	199	n.y.a.	n.y.a.	6 523	749	42 406	4 722
May	32 692	3 579	1 423	165	n.y.a.	n.y.a.	5 661	671	39 775	4 415
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	
1997				TRENI	D ESTIMATE:	S				
March	33 914	3 619	1 519	158	nva	nva	5 295	555	40 728	4 331
March April	33 914 33 646	3 619	1 519	158 157	n.y.a.	n.y.a.	5 295 5 512	555 581	40 728 40 667	4 331
Aprii May	33 646 33 142	3 605 3 571	1 509	157 158	n.y.a.	n.y.a.	5 512 5 789	581 622	40 66 <i>1</i> 40 441	4 343 4 350
June	33 142 32 638	3 5/1	1 510	158	n.y.a.	n.y.a.	5 789 6 055	622 666	40 441 40 217	4 350 4 370
July	32 313	3 543 3 545	1 524 1 564	166	n.y.a.	n.y.a.	6 219	699	40 217	4 410
August	32 313	3 545 3 581	1 611	172	n.y.a.	n.y.a. n.y.a.	6 219	711	40 096	4 410
September	32 221 32 425	3 648	1 637	172 176	n.y.a.	-	6 062	711 701	40 053 40 124	4 463
October	32 425 32 764	3 648 3 726	1 633	176	n.y.a.	n.y.a.	5 827	677	40 124 40 224	4 524 4 579
November	32 764 32 986	3 726 3 780	1 618	177 176	n.y.a. n.y.a.	n.y.a. n.y.a.	5 648	654	40 224 40 253	4 610
December	32 899	3 782	1 607	175	n.y.a.	n.y.a.	5 612	646	40 118	4 604
1998	32 833	3 102	1 007	110	ıı.y.a.	ıı.y.a.	2 012	0+0	40 110	- 004
January	32 668	3 749	1 611	175	n.y.a.	n.y.a.	5 694	652	39 973	4 577
February	32 492	3 705	1 629	177	n.y.a.	n.y.a.	5 817	665	39 939	4 547
March	32 411	3 663	1 651	179	n.y.a.	n.y.a.	5 941	681	40 003	4 523
April	32 396	3 626	1 664	181	n.y.a.	n.y.a.	6 040	695	40 100	4 502
May	32 479	3 599	1 670	183	n.y.a.	n.y.a.	6 108	708	40 256	4 489
	0_ 110	2 200	_ 0.0	250	,	,	0 100	. 50	.0 200	. 100

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⁽a) Excludes alterations and additions. Includes refinancing.

⁽b) Includes mortgage managers.



	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
N onth	no.	no.	no.	no.	no.	no.	no.	no.	no.
• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	•••••	• • • • • • •
007				OR	IGINAL				
L997	12.640	0.624	7 120	2 447	E 056	01.4	260	761	20.721
March	13 640	8 634	7 139 7 274	3 117	5 256 6 122	814 933	360 400	761 819	39 721
April	14 806	10 637 10 302	7 274 6 796	3 318			400 371		44 309 41 995
May June	14 265 13 233	10 302	6 574	3 228 3 172	5 380 5 063	943 756	327	710 661	39 867
July	13 843	10 081	7 293	3 004	5 477	786	331	713	41 646
August	13 237	9 890	6 886	3 004	5 074	801	309	713	39 995
September	14 030	10 063	7 186	3 039	5 240	796	393	739	41 486
October	13 578	10 529	7 120	3 173	5 641	845	418	760	42 064
November	12 623	9 583	6 729	3 033	5 041	756	348	699	38 856
December	12 023	10 192	6 345	3 212	5 113	816	326	689	38 764
L998	12 071	10 192	0 343	3 212	5 115	910	320	089	36 704
January	10 264	8 187	5 366	2 515	4 721	668	294	605	32 620
February	13 069	9 961	6 362	3 107	5 370	851	381	756	39 857
March	14 081	10 169	6 568	3 349	5 600	840	394	687	41 688
April	13 854	9 783	6 430	3 227	5 577	850	393	604	40 718
May	13 227	9 992	6 378	3 048	5 769	791	327	650	40 182
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.007				SEASONALL	Y ADJUSTED	(b)			
L997	13 570	0.470	7 001	2.400	E E01	015	266	751	20.056
March		9 172	7 001	3 109	5 501	815	366	751	39 056
April	13 942	9 778	7 726	3 184	5 647	874	381	723	43 731
May	13 269	9 796 9 784	6 838	3 198	5 073	865	378 350	654	40 037
June July	13 014 12 797	9 784 9 564	6 681	3 007	5 027	724	340	667 687	40 079
August	13 363	9 777 9 777	6 970 6 807	2 983 3 131	5 070 5 117	774 792	340 317	721	38 284 40 564
September	13 601	10 138	6 943	3 097	5 439	808	366	717	40 604
October	13 623	9 927	6 971	3 163	5 453	834	405	796	40 947
November	12 774	10 074	6 636	3 004	5 247	776	365	712	39 651
December	12 818	10 074	6 527	3 257	5 410	874	306	733	40 116
L998	12 010	10 000	0 321	3 231	3 410	014	300	755	40 110
January	13 559	10 393	6 257	2 867	5 345	787	368	744	40 106
February	13 185	10 242	6 175	3 178	5 436	886	345	768	40 496
March	12 449	9 845	5 818	2 946	5 216	764	355	597	37 603
April	14 118	9 690	7 264	3 366	5 673	837	421	571	42 406
May	12 721	9 715	6 553	2 999	5 530	730	333	638	39 775
• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • •
L997				IKEND E	STIMATES(b)				
March	13 532	9 352	7 163	3 128	5 491	819	360	757	40 728
April	13 427	9 510	7 103 7 121	3 126	5 374	814	358	719	40 728
May	13 309	9 635	7 047	3 121	5 250	809	356	690	40 441
June	13 245	9 733	6 970	3 091	5 163	799	355	681	40 217
July	13 245	9 803	6 916	3 082	5 150	799 791	354	690	40 096
August	13 242	9 858	6 884	3 082	5 189	789	354	708	40 053
September	13 242	9 926	6 854	3 090	5 259	796	355	708 728	40 033
October	13 248	10 025	6 772	3 093	5 327	809	356	746	40 224
November	13 246	10 023	6 634	3 093	5 365	823	356	752	40 253
December	13 160	10 169	6 474	3 085	5 371	829	356	742	40 118
L998	10 100	10 100	O 11 T	0 000	0011	020	330	1 12	.0 110
January	13 122	10 143	6 369	3 080	5 375	827	355	720	39 973
February	13 127	10 069	6 343	3 085	5 394	821	357	690	39 939
March	13 152	9 970	6 385	3 096	5 432	810	361	659	40 003
April	13 168	9 864	6 464	3 106	5 475	796	365	630	40 100
He	13 203	9 755	6 570	3 120	5 523	783	370	609	40 256

⁽a) Excludes alterations and additions. Includes refinancing.

⁽b) Sum of States and Territories may not equal Australian estimate, see Explanatory Notes 11 to 14.



HOUSING FINANCE COMMITMENTS(a), By State

TOTAL	\/AIIIE	$\cap E$	COMMITMENTS	
I()IAI	VALUE	() 	COMMUNITIMENTS	

	New						Australian		
	South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Capital Territory	Austra
l onth	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	ODIO	NINIAI	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • •
.997				ORIG	GINAL				
March	1 743	839	719	251	506	59	34	80	4 231
April	1 932	1 031	721	270	603	64	41	84	4 747
May	1 941	1 018	673	264	519	64	38	76	4 592
June	1 764	1 022	674	253	489	55	36	71	4 362
July	1 878	1 039	745	243	539	58	36	76	4 614
August	1 794	1 033	712	251	502	61	34	76	4 461
_									
September	1 885	1 060	754	253	511	63	43	83	4 652
October	1 891	1 109	739	268	560	61	48	82	4 756
November	1 771	1 019	713	258	511	57	38	83	4 450
December	1 700	1 090	683	275	526	64	38	83	4 460
.998									
January	1 398	878	575	207	475	51	33	65	3 682
February	1 750	1 028	674	254	537	67	43	87	4 440
March	1 938	1 078	709	283	568	65	44	75	4 759
April	1 900	1 011	687	271	543	59	38	65	4 57
May	1 859	1 067	663	257	582	59	33	73	4 59:
May	1 000	1007	003	251	302	33	55	13	4 33.
• • • • • • • • • • • •	• • • • • • • •	• • • • • • • •		SEASONALLY	ADJUSTED(b	· · · · · · · · · · · · · · · · · · ·	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • •
997				OLAGONALLI	ADJUGIED(B	,			
March	1 716	914	700	248	529	59	34	81	4 19
April	1 792	954	737	250	577	60	41	78	4 60
May	1 779	972	667	260	470	58	37	69	4 28
June		992			498	57	40	71	
	1 736		683	240					4 35
July	1 708	955	712	242	495	57	37	71	4 26
August	1 824	1 040	708	258	503	60	31	80	4 48
September	1 856	1 047	724	258	521	63	43	82	4 57
October	1 884	1 051	722	272	530	60	44	79	4 64
November	1 805	1 091	709	258	533	58	39	87	4 53
December	1 789	1 054	719	285	588	68	39	83	4 68
998									
January	1 928	1 089	664	236	532	59	42	80	4 61
February	1 790	1 076	657	259	539	68	40	90	4 53
March			632					67	
	1 713	1 026		248	531	59	45		4 31
April	1 899	1 017	761	270	560	59	38	63	4 72
May	1 751	1 074	680	252	555	53	32	71	4 41
• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • •	TDEND EC	TIMATEC/b)	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • •
.997				IKEND ES	TIMATES(b)				
March	1 747	907	705	252	537	57	37	80	4 33:
April	1 745	936	702	250	525	57	37	76	4 34
May	1 743	960	699	248	525 511	58	37	73	4 34
•									
June	1 760	982	698	248	501	58	37	73	4 37
July	1 780	1 003	703	251	500	59	38	74	4 41
August	1 803	1 022	710	255	505	59	38	76	4 46
September	1 823	1 041	717	260	517	60	39	79	4 52
October	1 839	1 059	716	263	531	61	40	83	4 57
November	1 845	1 071	707	264	542	62	41	84	4 61
December	1 839	1 073	694	262	546	63	41	84	4 60
998	1 333	1010	00 1	202	0.10	55		0.	- 50
January	1 827	1 067	684	259	547	63	41	81	4 5 7
,									4 57
February	1 815	1 059	679	257	547	62	40	78	4 54
March	1 806	1 052	680	256	547	61	39	74	4 52
April	1 798	1 047	683	255	548	59	38	71	4 50
May	1 794	1 042	689	255	549	57	37	68	4 48

......

⁽a) Excludes alterations and additions. Includes refinancing.

⁽b) Sum of States and Territories may not equal Australian estimate, see Explanatory Notes 11 to 14.

	Dwellings financed, excluding refinancing	Refinancing	Alterations and additions	Total	Commitments advanced during month	Cancellation of commitments during month	Commitments not advanced at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1997	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
March	3 383	849	242	4 473	3 622	462	8 166
April	3 755	992	264	5 010	4 103	448	8 614
May	3 776	816	234	4 826	4 200	460	8 635
June	3 481	881	223	4 586	4 132	450	8 620
July	3 753	861	219	4 834	4 315	456	8 677
August	3 601	860	215	4 677	4 065	499	8 781
September	3 804	847	240	4 891	4 141	402	9 131
October	3 936	820	265	5 021	4 479	486	9 200
November	3 711	739	235	4 685	4 073	454	9 375
December	3 739	721	222	4 682	4 607	755	8 700
1998							
January	3 056	626	190	3 872	3 810	424	8 460
February	3 668	772	243	4 683	3 700	401	9 042
March	3 976	784	256	5 016	4 247	438	9 377
April	3 838	737	224	4 799	4 357	439	9 344
May	3 825	767	226	4 818	4 126	426	9 204

ALL HOUSING

⁽a) Excludes alterations and additions.

⁽b) Includes mortgage managers.

	FIRST HOM	FIRST HOME BUYERS			FIXED RATE (2 YEARS OR LONGER) ALL FINANCE					
	Dwellings financed	% of total	Average borrowing size	Dwellings financed	% of total	Average borrowing size	Average borrowing size			
Month	no.	%	\$'000	no.	%	\$'000	\$'000			
1997	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •			
March	8 799	22.2	101.3	4 871	12.3	102.6	106.5			
April	9 438	21.3	102.0	6 003	13.5	106.4	107.1			
May	10 188	24.3	105.1	4 604	11.0	103.0	109.4			
June	8 157	20.5	104.6	3 291	8.3	99.7	109.4			
July	8 330	20.0	104.1	3 461	8.3	100.8	110.8			
August	7 890	19.7	103.8	3 402	8.5	101.8	111.5			
September	8 389	20.2	105.9	3 534	8.5	103.7	112.1			
October	8 872	21.1	108.1	4 143	9.8	108.4	113.1			
November	8 251	21.2	105.2	4 821	12.4	111.0	114.5			
December	8 047	20.8	104.0	6 023	15.5	114.2	115.0			
1998										
January	6 420	19.7	107.4	7 185	22.0	111.5	112.9			
February	7 914	19.9	106.9	9 805	24.6	110.7	111.4			
March	8 556	20.5	108.8	8 042	19.3	111.7	114.2			
April	8 118	19.9	106.7	7 103	17.4	112.2	112.4			
May	8 107	20.2	107.5	5 841	14.5	115.0	114.3			

⁽a) Excludes alterations and additions. Includes refinancing.

HOUSING FINANCE COMMITMENTS, By Purpose and State-Original

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
Month	no.	no.	no.	no.	no.	no.	no.	no.	no.
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	CO	NSTRUCTION	OF DWELLIN	GS	• • • • • • • •	• • • • • • • • •	• • • • • • • • • •
1997			001	NOTITO OTTO IV	OI DWELLIN	40			
March	1 533	1 228	1 225	361	831	87	46	64	5 375
April	1 763	1 594	1 253	396	1 063	114	54	74	6 311
May	1 759	1 566	1 318	458	1 053	92	64	72	6 382
June	1 535	1 476	1 229	430	918	71	53	48	5 760
July	1 735	1 608	1 414	373	1 040	86	62	56	6 374
August	1 650	1 593	1 410	374	916	85	37	45	6 110
September	1 829	1 742	1 429	393	1 001	85	74	67	6 620
October	1 712	1 801	1 343	392	1 053	85	62	69	6 517
November	1 527	1 487	1 268	329	901	82	36	62	5 692
December	1 522	1 680	1 173	350	948	93	38	57	5 861
1998									
January	1 297	1 418	936	272	803	81	30	37	4 874
February	1 675	1 830	1 216	380	839	83	53	61	6 137
March	1 793	1 812	1 282	367	957	79	57	51	6 398
April	1 719	1 814	1 213	345	1 025	93	48	32	6 289
May	1 664	1 861	1 172	363	1 077	88	44	50	6 319
• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • •
			PURCHAS	E OF NEWLY	ERECTED DW	/ELLINGS			
1997		4=0						0.4	
March	776	458	362	96	205	26	23	81	2 027
April	840	581	361	104	215	16	16	79	2 212
May	832	561	347	98	204	24	21	58	2 145
June	817	559	342	78	218	20	21	49	2 104
July	770	571	366	96	240	14	22	50	2 129
August	731	541	330 370	83 72	192	24	17	49	1 967
September October	749 707	503			230	16	6	105	2 051
	707 705	573 508	407 340	101 93	263 209	27 24	14 16	47 35	2 139 1 930
November December	688	562	363	108	205	26	10	40	2 002
1998	000	302	303	106	205	20	10	40	2 002
January	531	404	292	75	211	18	26	35	1 592
February	671	479	301	97	203	19	39	40	1 849
March	749	554	351	97	204	12	31	32	2 030
April	682	447	316	85	215	18	32	20	1 815
May	627	464	323	87	145	13	28	33	1 720
			PURCHAS	E OF ESTABL	ISHED DWEL	LINGS(a)			
1997									
March	11 331	6 948	5 552	2 660	4 220	701	291	616	32 319
April	12 203	8 462	5 660	2 818	4 844	803	330	666	35 786
May	11 674	8 175	5 131	2 672	4 123	827	286	580	33 468
June	10 881	8 046	5 003	2 664	3 927	665	253	564	32 003
July	11 338	8 020	5 513	2 535	4 197	686	247	607	33 143
August	10 856	7 756	5 146	2 628	3 966	692	255	619	31 918
September	11 452	7 818	5 387	2 574	4 009	695	313	567	32 815
October	11 159	8 155	5 370	2 680	4 325	733	342	644	33 408
November	10 391	7 588	5 121	2 611	3 975	650	296	602	31 234
December	9 861	7 950	4 809	2 754	3 960	697	278	592	30 901
1998									
January	8 436	6 365	4 138	2 168	3 707	569	238	533	26 154
February	10 723	7 652	4 845	2 630	4 328	749	289	655	31 871
March	11 539	7 803	4 935	2 885	4 439	749	306	604	33 260
April	11 453	7 522	4 901	2 797	4 337	739	313	552	32 614
May	10 936	7 667	4 883	2 598	4 547	690	255	567	32 143

(a) Includes refinancing.

		RUCTION ELLINGS	NEWLY	ASE OF ERECTED INGS			EXCLUD	WELLINGS, ING ICING	REFINANCING	TOTAL
State	Houses	Other	Houses	Other	Houses	Other	Houses	Other	All dwellings	All dwellings
NUMBER										
New South Wales	1 592	72	367	260	7 406	1 039	9 365	1 371	2 491	13 227
Victoria	1 795	66	303	161	5 523	545	7 621	772	1 599	9 992
Queensland	1 150	22	236	87	3 431	272	4 817	381	1 180	6 378
South Australia	353	10	72	15	1 822	69	2 247	94	707	3 048
Western Australia	981	96	103	42	2 862	501	3 946	639	1 184	5 769
Tasmania	n.p.	n.p.	n.p.	n.p.	479	19	572	27	192	791
Northern Territory	n.p.	n.p.	n.p.	n.p.	165	24	223	38	66	327
Australian Capital Territory	n.p.	n.p.	n.p.	n.p.	430	20	501	32	117	650
Australia	6 044	275	1 130	590	22 118	2 489	29 292	3 354	7 536	40 182
, add and	0011	210	1 100	000	22 110	2 100	20 202	0 00 1	7 000	10 102
• • • • • • • • • • • • • • • • • • • •	• • • • •	• • • • • • •	• • • • • •	• • • • • • • •	• • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • • • •	• • • • • • • •
				VALU	E (\$millio	n)				
New South Wales	207	8	52	42	1 083	164	1 341	215	302	1 859
Victoria	198	7	36	21	591	56	824	84	160	1 067
Queensland	124	2	28	10	361	26	514	39	111	663
South Australia	31	2	7	1	154	5	192	8	57	257
Western Australia	103	10	13	5	294	51	410	65	107	582
Tasmania	n.p.	n.p.	n.p.	n.p.	37	2	44	3	12	59
Northern Territory	n.p.	n.p.	n.p.	n.p.	16	2	23	4	6	33
Australian Capital Territory	n.p.	n.p.	n.p.	n.p.	49	2	57	4	13	73
Australia	678	31	141	82	2 585	308	3 404	421	767	4 592
• • • • • • • • • • • • • • • • • • • •								• • • • • • • •	• • • • • • • • • • •	• • • • • • • •
AVERAGE BORROWING SIZE (\$'000)										
New South Wales	129.9	117.6	140.4	162.7	146.2	158.3	143.2	157.0	121.4	140.5
Victoria	110.1	106.8	117.3	129.5	106.9	102.1	108.1	108.2	99.9	106.8
Queensland	107.7	105.8	120.3	113.8	105.3	97.3	106.6	101.5	94.0	104.0
South Australia	86.5	156.8	96.4	91.7	84.8	77.4	85.4	88.1	80.2	84.3
Western Australia	105.0	105.8	124.6	109.0	102.8	101.2	103.9	102.4	90.0	100.9
Tasmania	73.4	194.5	127.1	40.8	77.1	84.1	77.4	94.0	63.8	74.6
Northern Territory	110.5	25.0	129.4	144.8	96.2	87.8	101.2	105.7	93.4	100.1
Australian Capital Territory	110.5	92.8	101.3	145.3	114.7	99.5	113.7	110.1	107.9	112.4
Australia	112.2	111.8	124.6	139.4	116.9	123.8	116.2	125.6	101.8	114.3
• • • • • • • • • • • • • • • • • • •				• • • • • • •	• • • • • •	• • • • • • •		• • • • • • • •		• • • • • • • •

⁽a) Excludes alterations and additions.

⁽b) Excludes refinancing.

EXPLANATORY NOTES

INTRODUCTION

1 This publication presents statistics of secured housing finance commitments made by significant lenders to individuals. The commitments are for the construction or purchase of owner–occupied dwellings. Commitments for the purchase of land, or for the construction or purchase of dwellings for rental or resale, are excluded and shown in *Lending Finance* (5671.0).

SCOPE

- **2** The following types of lenders are included:
- Banks
- Permanent building societies
- Credit unions/co-operative credit societies
- Life or general insurance companies
- General government enterprises
- Superannuation funds
- Organisations raising funds through the secondary mortgage market for approved home buyers under State government housing schemes
- Other financial corporations registered under the Financial Corporations Act 1974
- Other providers of consumer finance registered with State credit tribunals, including mortgage managers.

COVERAGE

- **3** The statistics cover significant lenders only. Significant lenders are the largest lenders to individuals for the construction and purchase of owner–occupied dwellings. They account in aggregate for at least 95% of the Australian total and at least 90% of each State total of finance commitments for owner-occupied housing.
- **4** An annual collection is conducted to maintain coverage of significant lenders. New lenders are included as their lending for owner-occupied housing becomes significant.
- **5** All banks and permanent building societies qualify as significant lenders and are therefore covered by these statistics. The category 'other lenders' includes a large number of small lenders that do not qualify as significant lenders and therefore are excluded from the survey. Although their omission does not have a serious impact on the overall coverage of lending activity, the statistics for 'other lenders' are affected to a greater extent by this coverage constraint.
- **6** Changes in the classification of lenders (for example, the conversion of a permanent building society to a bank) are reflected in the 'type of lender' statistics from the month of such changes. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.

REVISIONS

7 Revisions to previously published statistics are included in the publication as they occur.

REFINANCING

8 Data on refinancing has been collected separately since July 1991. The seasonally adjusted estimates should be considered preliminary until additional observations are available to produce more reliable seasonal estimates. Refinancing excludes an institution's refinancing of its own loans over the same dwelling (refer to glossary).

EXPLANATORY NOTES

MORTGAGE MANAGERS

- **9** Commitments for housing finance by mortgage managers are included in 'other lenders' and 'total lenders' when not separately identified. Data for mortgage managers are only available separately from July 1995. Prior to July 1995, the more significant mortgage managers were included with 'other lenders'. Seasonally adjusted data for mortgage managers will not be available until a sufficient number of observations are available to estimate seasonal patterns.
- **10** Care should be exercised in the interpretation of these statistics as:
- only those mortgage managers identified as significant lenders are included;
- only those commitments funded by securitisers are included. Commitments
 made by mortgage managers acting as agents or brokers for other financial
 institutions are reported by those lending institutions providing the finance,
 and are included in the lender type category relating to those institutions;
- commitments by mortgage managers for investment housing are excluded.
 The value of those commitments is included in Commercial Finance estimates.

SEASONAL ADJUSTMENT

- **11** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects' (arising from the varying amounts of activity on different days of the week and the varying reporting practices of the lenders). Adjustment is also made for Easter which may affect the March and April estimates differently. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (for example, a change in interest rates) from the series
- **12** Over the period from early 1990 to April 1995, each of the four major banks changed from reporting for the 4 or 5 weeks ending on the last Wednesday of each month to reporting on a calendar month basis. The published seasonally adjusted data takes account of this change in pattern.
- 13 Two other developments in recent years may induce some change in the trading day and seasonal patterns of housing finance data. These comprise the changes in the classification of some major financial institutions (in particular, the conversion of building societies into banks) and the recent expansion of activity by mortgage managers. Estimation of seasonal adjustment and trading day factors that reflect the full effect of all these changes will not be possible until a sufficient number of years of data have been collected. Accordingly, the trend estimate data provide the most reliable indicator of underlying movement in housing finance commitments.
- **14** State component series have been seasonally adjusted independently of the Australian series. The sum of the States components is therefore unlikely to equal the corresponding Australian total series. The State component series are also affected by the changes mentioned in paragraphs 12 and 13.

TREND ESTIMATES

15 Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13-term Henderson-weighted moving average to all months of the respective seasonally adjusted series except the last six months. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *A Guide to Interpreting Time Series — Monitoring 'Trends': an Overview* (1348.0) or contact the Assistant Director, Time Series Analysis on 02 6252 6345.

EXPLANATORY NOTES

TREND ESTIMATES continued

- **16** While the smoothing technique described in paragraph 15 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.
- **17** Volatility in the refinancing series means that the most recent trend estimates may be subjected to greater revision than usual. Users are advised to exercise care when interpreting movements affected by this volatility.

RELATED RELEASES

- **18** Estimates for months prior to those shown in this publication are available. Users may wish to refer to more detailed commitment series for Personal, Commercial and Lease Finance that are available by purpose, type of facility and industry. There may be a charge for this information, depending on the volume of data requested.
- **19** Users may also wish to refer to the following releases:
- Lending Finance, Australia (5671.0)
 Provides monthly data on the value of finance commitments for individuals for housing and other personal finance commitments, commercial finance commitments to businesses under fixed and revolving credit facilities and value of goods under lease finance commitments.
- Assets and Liabilities of Australian Securitisers (5232.0.40.001)
 Provides quarterly information on the assets and liabilities of securitisers.
 These financial institutions issue short and/or long term securities (known as asset-backed securities) against specifically matched assets (e.g. mortgages, credit cards receivables).
- Annual Statistics for Financial Institutions (5661.0.40.001)
 The statistics cover type and amount of assets and liabilities, source of income, type of expenditure and appropriation of profits for each institution type registered under the Financial Corporations Act 1974.
- Reserve Bank of Australia Bulletin (Reserve Bank of Australia)
 Contains feature articles on current issues in the financial markets and monthly financial information for banks and other financial institutions registered under the Financial Corporations Act 1974. Statistics on the financial markets (e.g. interest rates and share prices indices) and relevant aggregates of the Commonwealth Government, National Accounts and Balance of Payments are also published.
- Buildings Approvals, Australia (8731.0)
 Provides monthly data on the number dwelling units and value of residential buildings approved for private and public sector, value of alterations and additions and value of non-residential buildings by class of building.
- Building Activity Australia, Dwelling Unit Commencements (8750.0)
 Contains preliminary quarterly estimates of the number of dwelling units commenced for private and public sector.

SYMBOLS AND OTHER USAGES

n.p. not available for publication

n.y.a not yet available

m millions

GLOSSARY

Alterations and additions

Alterations and additions cover all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Average borrowing

Average borrowing is calculated as follows:

Total value of lending commitments per month

Total number of dwellings financed per month

Average borrowing does not necessarily represent the average loan size per dwelling. For instance, average borrowing separately reflects first and second mortgages, committed in separate months, which apply to the same dwelling.

Commitment

A lending commitment is a firm offer of housing finance. It either has been, or is normally expected to be, accepted. Included are commitments to provide housing finance to employees and commitments accepted and cancelled in the same month.

Commitments not advanced

Commitments not advanced at the end of the period are calculated as follows:

Balance of unadvanced commitments at the end of the previous period

- + Total new housing commitments (including refinancing)
- + Alterations and additions
- Total commitments
- Cancellations of commitments
- Commitments advanced during the period
- -----
- Commitments not advanced at the end of the period

Commitment value

The commitment value for a contract of sale is the dwelling's sale value less any deposit.

Construction of dwellings

Construction of dwellings represents commitments made to individuals to finance, by way of progress payments, the construction of owner–occupied dwellings.

Dwelling

A dwelling is either a house or other dwelling. A house is a single self-contained place of residence detached from other buildings. An other dwelling is a single self-contained place of residence other than a house. Examples of other dwellings are individual flats, home units, town houses, terrace house, etc.

Dwelling Units

Dwelling units refer to the number of houses and other dwellings for which commitments have been made, either on the security of first mortgage or on contract of sale.

Established dwelling

An established dwelling is one which has been completed for more than twelve months prior to the lodgement of a loan application, or which has been previously occupied.

First Home Buyers

First home buyers are persons entering the home ownership market for the first

GLOSSARY

Fixed rate loan Fixed rate loans have a set interest rate which cannot be varied, either upward or

downward, for a minimum period of two years. Capped loans are not categorised as fixed rate loans because their interest rate can vary within a two year period.

as fixed rate loans because their interest rate can vary within a two year period.

Mortgage Managers obtain funds from financial institutions and through securitisation to lend for housing finance. In general, they manage the loans that they originate on behalf of the wholesale lenders. To avoid double counting, only those mortgage manager commitments funded by securitisers are included in the

housing finance statistics. Those commitments made by mortgage managers acting as agents/brokers for other financial institutions are reported by those

institutions.

Mortgage Managers

Newly erected dwelling A new dwelling that has been completed within twelve months of the lodgement

of a loan application, and the borrower will be the first occupant.

Refinancing Refinancing represents a commitment to refinance an existing loan where the

refinancing lender is not the lender who made the original loan. Excluded are an institution's refinancing of its own loans and the refinancing of loans to fund a

change of residence. The latter is treated as a new lending commitment.

Secured housing finance This is all secured commitments to individuals for the construction or purchase

of houses and other dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than

the owner(s) are excluded.

Self-contained The dwelling includes bathing and cooking facilities.

Significant lenders Significant lenders are those lenders who committed funds of more than

\$27 million Australia-wide during the calendar year 1996.

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